



## FULL-SERVICE Reverse Auctions for K-12 School Systems



### What if you could save an additional 18% on your next RFP?

What if you could get that better price from the most qualified vendor while preserving a strong, positive relationship with them? What if you could even drive down costs below available state or cooperative purchasing contracts? And what if you could do this without creating extra work for your time-strapped department? You can - with Procurex's help.

For more than 15 years, Procurex has worked with school systems across the country to navigate funding cuts, teacher layoffs, and shoestring classroom budgets. We understand your procurement challenges and how to work with you, your internal clients, and your suppliers.

***“Procurex worked closely with us to modify our RFP, identify suppliers, and pre-qualify three finalists for the auction. They did the hard work. We are thrilled with the savings.”***

Bradley Price, Buyer, Cincinnati Public Schools

### FULL SERVICE

- PROCESS** We become a virtual extension of your team throughout the process. We'll help you identify the appropriate goods; recruit and train vendors; manage the entire bidding process; and host the auction event itself.
- PLATFORM** Combining proven procurement processes with world-class technology ensures all the required functionality and flexibility is tied into an easy-to-use and intuitive platform – simple for you and for your suppliers.
- CONTROL** We do the heavy lifting, but you are always in control. You control the supplier vetting and the ultimate award decisions - even if that decision is to not make an award at the end. You have total control.

With our full-service approach to reverse auctions, we do all of the heavy lifting for you. You simply sit back and watch the savings roll in!

## REAL AUCTIONS. REAL SAVINGS.

Reverse Auctions can be used for a wide range of items – from commodities such as electricity, fuel and road salt, to specialized goods such as computers and school buses. Also, Procurex customers have saved thousands of dollars on services such as managed print services, guard services, and maintenance contracts.

### COMPUTERS



Saved \$1.2 million on auctions for desktop and laptop computers.

### INVENTORY MANAGEMENT SERVICES



Improved specification and saved school system \$70,000 on final bid.

### SPECIAL EDUCATION SCHOOL BUSES



Saved \$20,000 per bus.

### MANAGED PRINT/ COPIER SERVICES



Saved more than \$1 million on a three-year contract.

*“The savings were so significant working with Procurex that we were able to accelerate our purchase of buses that the schools needed.”*

Gary Appenfelder, Director of Purchasing, Nashville Public Schools




### Some Customers You May Recognize



*“Procurex has partnered with us to make reverse auctions work. Helping us get some quick wins with small purchases, cleared the way for larger transactions and more significant savings.”*

Trevor Day, Procurement Commissioner, City of Philadelphia

**Ready to Learn More?** Schedule a complimentary evaluation and discovery call with one of our reverse auction experts.

866.412.7161   
info@procurexinc.com   
www.procurexinc.com 

CONTACT US: